Book Your First 10 Discovery Calls

November 11, 2026
Develop a prospecting routine for booking discovery conversations for an AI services business.

What this guide covers

- Define a target market and build a contact list.
- Write personalized outreach and follow-ups.
- Schedule activity and track responses.

Who this is for

For service providers building a prospecting process.

Putting the ideas to use

Adapt the examples to your offer and follow applicable outreach rules; results vary.

Book details

Format: Guide. Pages: 21. Words: 2871.

Download availability: After payment, download the complete ZIP package or the included PDF separately.